

General Manager – Salmon Run Golf Course, Brookings OR

Is your personality and enthusiasm built for a dynamic leadership position in the sports industry? Do you enjoy crafting a unique plan that ensures a world class golf experience for each of your customers? Do you thrive in an environment where you get to work in the community, forging partnerships and creating events to draw the community in? If you like the idea of leading a strong team to deliver outstanding results in Brookings, Oregon, this General Manager position may be a great fit for you!

Facility Information: Salmon Run Golf Course is a golf retreat unlike any other in the Pacific Northwest. Located in beautiful Brookings-Harbor and set in a maturely wooded area, this course is accented by panoramic views of the surrounding countryside. Golf Digest ranked this course as one of the most beautiful and challenging courses in Oregon. Salmon Run's name originates from Jack Creek, which runs alongside the course and is a tributary of the Chetco River—one of the largest salmon spawning rivers in the country. During spawning season, hundreds of fish can routinely be seen making their way upstream.

The Role: General Manager manages all aspects of the course including its activities and the relationships between the course, its members, guests, employees, community, government, and industry. The role includes coordinating and administering course policies, developing operation policies and procedures, and directing the work of all department managers. You will also work closely with the CourseCo Marketing Department to promote course services and memberships in the community through both written and electronic communications. Your role assures that the course is operated in accordance with all applicable local, state, and federal laws.

The General Manager will develop, implement, and monitor the course budget, strategically plan for the future success of the course, and monitor the quality of products and services to ensure maximum member/guest satisfaction. This includes securing and protecting assets, including financial, facilities and equipment. You will participate in outside activities that enhance the prestige of the course and broadens its scope of operations by fulfilling its public obligation as a participating member of the community.

In partnership with the Senior Operations Manager, this position assists the Company President and the Chief Operations officer in the successful growth and operations of the facility.

Job functions: Development and management of golf operations budget; training and supervision of outside and inside golf operations staff; tee sheet and POS management. Position is directly responsible for management of all departmental functions including the pro-shop, food & beverage, range & cart operations, tournaments, property safety initiatives, golf instruction, and merchandising. Position will ensure desired level of customer service is always met.

Areas of focus for this position:

- Hospitality – leading in customer service training and execution.
- Golf Instruction & Programming – management of a robust calendar of golf instruction including junior programming.

- Event Sales – spearheading sales efforts for tournament or food & beverage event sales.
- Community Programming – building a calendar of community based “non-golf” events.
- Networking and Relationship Management – representing the golf course in building relationships within the local community.

Successful candidates must have 3+ years of experience as a General Manager, Director of Golf, or equivalent at a private or semi-private facility. PGA Member or CMAA Member is preferred.

The course will provide a compensation and benefits package which includes:

- Base salary \$50,000 - \$60,000 annually
- Annual performance bonus potential
- Health insurance, 401k, vacation and paid sick leave, cell phone reimbursement and approved educational expense reimbursements.

Salmon Run Golf Course is a CourseCo, Inc managed facility.

We are an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability status, protected veteran status, or any other characteristics protected by law. Successful applicants will be required to pass a pre-employment background and provide a valid matching social security number that will be validated online.

To apply, please send your resume to Sean Silva, Senior Operations Manager – ssilva@courseco.com

